



We are seeking a dynamic and highly motivated

Application Engineer

In our Hudson, Massachusetts office

For over 50 years, Polytec has been providing laser-based non-contact measurement solutions to the world's most dynamic companies. We are a global company based out of Germany with subsidiaries worldwide. Polytec has built an exciting company culture through strong teamwork, transparency, customer satisfaction and mutual respect. We thoroughly believe that every member of our team can make a difference. If you would like to be a part of this exciting environment email us at hr@polytec.com

Do you have an Engineering or Technical degree and passion for the latest technologies? Would you enjoy working with the world's leading engineering and academic teams helping make path breaking discoveries? Join the Polytec team and become a part of the worldwide market leader in optical metrology solutions.

The individual in this key position will work on solutions for various customers on captivating projects. As an Application Engineer at Polytec, you will be the technical pre- and post-sales interface to the customer. In this role, you will develop expertise in surface metrology, laser vibrometry, and velocimetry being integral to the success of Polytec. This will be done by providing support for existing products/customers, pre/post sales, and product promotion. By being the interface between all aspects of the organization, including engineering, operations, marketing, sales, and service. This role will be highly visible and provide excellent opportunities for personal development and professional advancement. We believe in using a solutions-based approach and expect our team members to truly understand customers' measurement challenges and work in a collaborative method to ensure success for everyone.

We seek those with strong interpersonal skills, that show self-initiative, think on their feet, love working with people and may have prior applications or sales experience with optical and/or stylus measurement as well as vibration measurement technologies. We will also strongly consider socially adept people with a technical flair. In depth training will be provided.

Responsibilities include but are not limited to:

The candidate will be responsible for providing technical support to our sales team as well as customers and prospects while developing expertise in surface metrology measurement and vibration analysis applications and customer processes. They will support the complete sales process including pre-sale activities that include product demos, product presentations and discussions with customers at trade shows. Post-sale activities can include instrument installations and runoff, customer training and ongoing customer support activities.

Requirements:

- Social empathy, a strong technical aptitude and positive work attitude. Related technical degree is beneficial.
- Must be comfortable with wide range of customers from manufacturing machine operators to chief metrologists/scientist/academics, in diverse industrial and research settings.
- Ability to travel to customers in NA and to HQ in Germany.
- Work from our Hudson, MA office/lab.